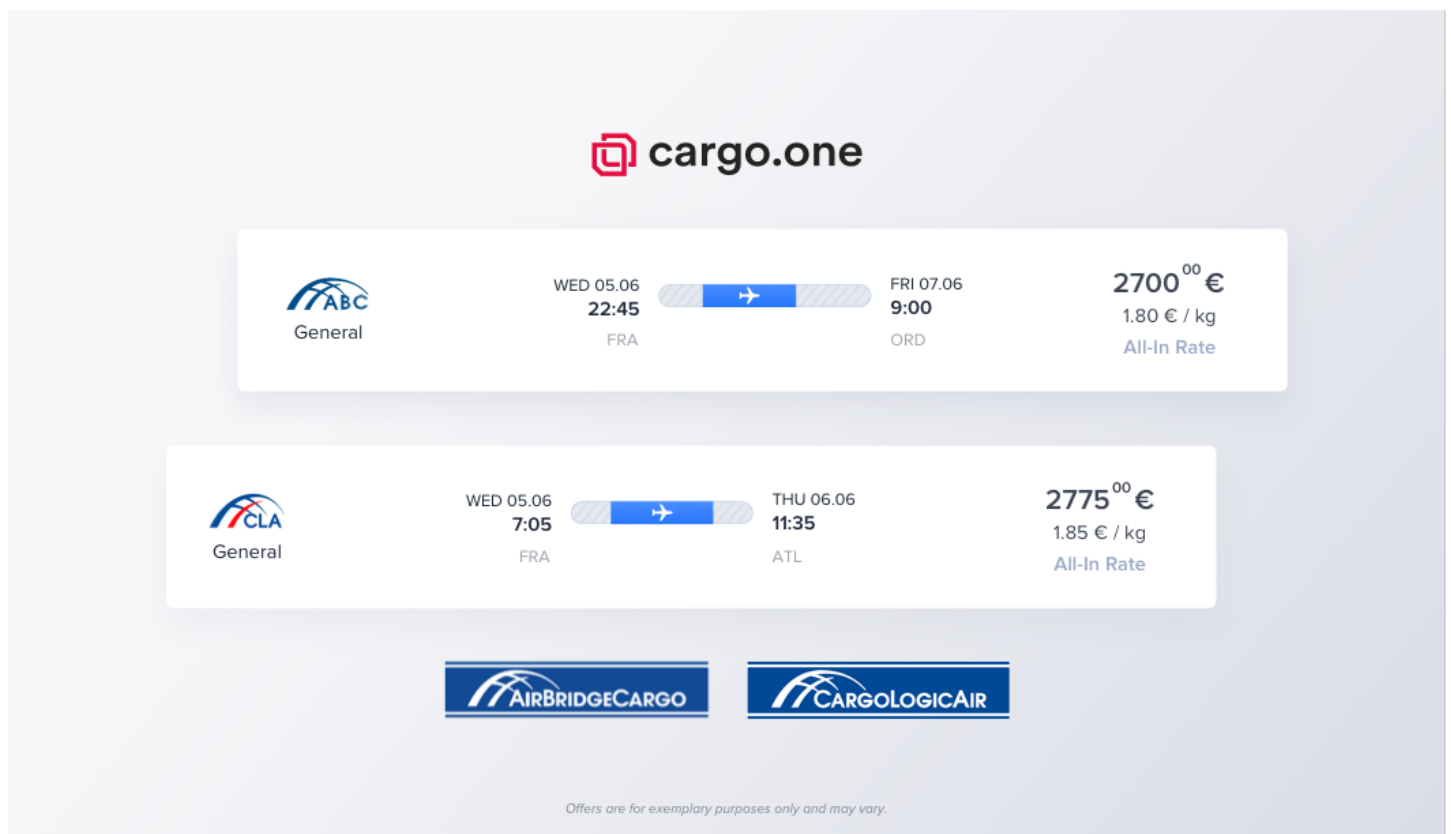


AirBridgeCargo and CargoLogicAir join air cargo booking platform cargo.one to offer their global capacities digitally

In a major move for the industry, leading cargo airlines AirBridgeCargo (ABC) and CargoLogicAir (CLA) are entering into a global partnership with air cargo booking platform cargo.one to become the first all-cargo airlines to make their capacities available for digital booking with instant confirmation



The screenshot displays the cargo.one platform interface. At the top center is the cargo.one logo. Below it, two flight options are presented in white boxes. The first option is from AirBridgeCargo (ABC) General, showing a flight from FRA to ORD on Wednesday, 05.06, departing at 22:45 and arriving on Friday, 07.06, at 9:00. The rate is 2700⁰⁰ € at 1.80 € / kg, All-In Rate. The second option is from CargoLogicAir (CLA) General, showing a flight from FRA to ATL on Wednesday, 05.06, departing at 7:05 and arriving on Thursday, 06.06, at 11:35. The rate is 2775⁰⁰ € at 1.85 € / kg, All-In Rate. At the bottom of the interface are the logos for AirBridgeCargo and CargoLogicAir. A small disclaimer at the very bottom reads: "Offers are for exemplary purposes only and may vary."

Through the partnership, ABC and CLA will be able to market their global capacities to cargo.one's rapidly growing customer base of hundreds of freight forwarding companies digitally. Forwarders of all sizes will in turn be able to search for, compare and book offers of ABC and CLA.

Robert Van de Weg, VP Sales and Marketing for Volga-Dnepr Group comments: "Offering our capacities on cargo.one enables us to meet growing customers' demands for digital solutions and to give forwarders of all sizes access to our large global freighter network". "Being capable now to better reach small and medium sized forwarders through cargo.one will also help us increase our short-term capacity sales and thus our load factors, to grow even more sustainably." adds David Kerr, Chief

Executive Officer of CLA.

The move to partner up with cargo.one is highly welcome by freight forwarders. Hauke Langert, CEO Airfreight at Skyline Express International: “Gaining faster and more efficient access to freighter capacities is a real game-changer. cargo.one now allows us to have 24/7 access to CLA and ABC capacities and enables us to serve our customers and partners based on real time rates.” This notion is echoed by Steffen Löbert, Managing Director at CS4 Logistics: “We highly welcome the partnership and looking forward expand our relationship with ABC and CLA because of the much easier access now.”

“We are very excited to enable this industry-first. ABC and CLA are spearheading innovation for all-cargo airlines to become more digital and thus customer-centric. And, they are now able to access the untapped market of smaller and medium sized forwarders that were previously not able to book with them. This will help them to further up their sales and load factors across network”, ads Moritz Claussen, managing director and founder of cargo.one.

The offering of AirBridgeCargo and CargoLogicAir capacities is planned to go live later this summer after completion of the integration of the carriers’ in-house systems with cargo.one.

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