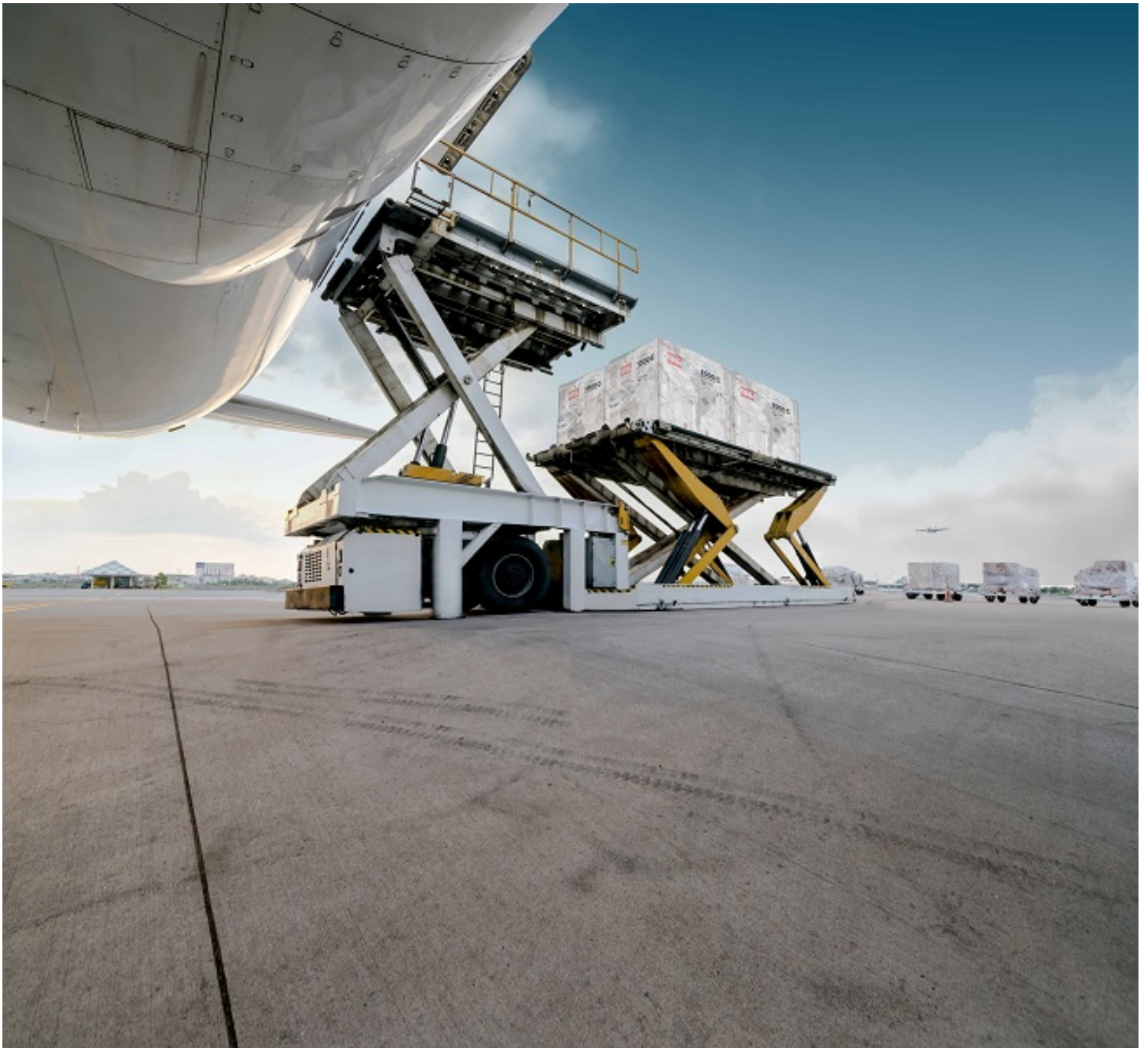


## PRESS RELEASE

### **AirBridgeCargo expands its passive pharma solutions in partnership with SkyCell as it achieves the two-fold volume increase**

*AirBridgeCargo Airlines (ABC), one of the leaders in transportation of pharmaceutical products by air, and Zurich-based cold-chain ULD manufacturer SkyCell have sealed their partnership for the lease of all types of SkyCell containers to meet the demand for evolving volumes of passive pharmaceutical shipments, which reached around 3,500 tonnes for 1Q 2019 YOY and demonstrated a two-fold increase.*



The SkyCell line of passive containers is capable of keeping the internal temperature within the range of  $+2^{\circ}$  to  $+8^{\circ}\text{C}$  and  $+15^{\circ}\text{C}$  to  $+25^{\circ}\text{C}$  under external temperature excursions from  $-35^{\circ}\text{C}$  to  $+65^{\circ}\text{C}$  to meet the requirements of various pharmaceutical manufacturers, as well as logistics companies involved in a complex transportation process.

“With SkyCell containers we have increased the total number of cold-chain special packaging solutions partners till three, aiming at embracing all leading manufacturers to cater to the needs of different customers. SkyCell data-collection enablement supports our intention to move further with ‘Internet of Things’ penetration into the industry and step aside from peer-to-peer data sharing to information transparency and availability. On top of this, it fosters an extra piece of mind for our customers to have real-time data in one click,” – stated Fedor Novikov, Deputy General Director, Products, AirBridgeCargo Airlines.

“ABC has one of the most modern airline fleets and, like SkyCell, is committed to greater transparency

in the industry. Together we strive to make pharmaceutical logistics safer, more reliable and more sustainable.” said Richard Ettl, CEO of SkyCell.

AirBridgeCargo has adapted a thorough and well-balanced approach towards development of its dedicated ‘abc pharma’ product, reinforcing its team of experts, expanding its pool of special packaging manufacturers, adopting the latest digital solutions, but most importantly, deepening its field-specific knowledge and sharing it with customers and partners through educational workshops and aircraft tours.

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